

# Falcon Construction

Location: Boston, Mass.

Website: [www.falconconstruction.net](http://www.falconconstruction.net)

Speciality: Provides construction services

Carbonite customer since: 2009

Uses Carbonite for these advantages:

- ✓ Mobile access
- ✓ User-friendly interface
- ✓ Affordability
- ✓ Centralized Management
- ✓ Easy recovery



Falcon Construction Founder/President Rob Mercurio and Vice President Michael Mercurio maintain a business office in their hometown of Boston. But, as a nationwide contracting company with satellite offices in Las Vegas and Miami, they usually find themselves away from their desks often at one of their sites across the country. That means they don't have time to pop back quickly to access files.

"It's not very efficient to carry a laptop when you're on the go as much as we are," Michael Mercurio says. "Instead, we need to be hyper mobile and rely on our smartphones and iPads to get business done."

After signing up with Carbonite three years ago, the brothers have found that they use the service's mobile access tool nearly every day, keeping their business on track no matter where they might be. "If we didn't have it, I don't know what we'd do. We really rely on it. Carbonite is like another member of our team."

## Building Benefits

Before switching to Carbonite, the Mercurios were using external hard drives to back up data. Once a week, the brothers and their employees would load

all new documents onto the drives and cross their fingers that nothing bad would occur between file creation and download day.

"It was an unsustainable system," says Michael, "especially if we weren't in the office to do those downloads." A friend told them about Carbonite and they gave it a try. Once they discovered all the benefits, they never looked back. "There's a lot of comfort in knowing our files are safe, no matter what," he notes. "We have a good deal of proprietary information stored, so protecting that data is crucial."

## File Access

One of the strongest features of Carbonite is the ability to locate files remotely, from any of the company's computers. When off-site, Michael can access necessary files, without having to drive back to the office or to get Rob on the phone.

"If one of us is in a jam and needs a document quickly, we know we can get it," Michael says. "That's made us so much more productive and efficient. We feel like we're not wasting time anymore trying to attach files to email and send them to each other, for example. We can just log in, grab what we need, and get going."

## Finding Simplicity

Because they have a busy construction firm, the Mercurios also appreciate how user-friendly Carbonite has made navigation, allowing them to get files more quickly and easily.

Since switching to Carbonite, the Mercurios can't imagine working without the easy, efficient backup that lets them work faster from any location. "There are so many benefits to Carbonite," says Michael. "Honestly, we rely on it every day."

### SOME OF HIS FAVORITE FEATURES:

#### The easy setup

Matson says putting Carbonite in place was a "piece of cake" that required only a few clicks.

#### Data security

Carbonite provides a safety net for Falcon Construction, so that if any of their computers experience issues, their data will be protected.

#### Affordability

Michael says "you can't put a price on having your files backed up properly," but he appreciates the budget-friendly cost of Carbonite.

#### Easy navigation

User management is simple and straightforward, Michael notes, and a recent upgrade in the application made it even more intuitive.

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- MICHAEL MERCURIO, FALCON CONSTRUCTION

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