



CARBONITE PARTNER SPOTLIGHT:

CCI COMPUTERWORKS SCORES NEW BUSINESS WITH CARBONITE PARTNER TRIAL

If you're a small business in or around southern Connecticut and need help managing IT systems, look no further than CCI ComputerWorks, a Carbonite Partner that is earning new business thanks in part to Carbonite's Partner Trial program.

CCI ComputerWorks serves as an IT department for its clients, who are mostly small businesses without the resources to hire in-house IT personnel. The company helps its clients with things such as networking, installing new systems, on-site service repairs, malware and virus eradication and much more. In addition to serving small business clients, CCI ComputerWorks is also in the business of keeping individuals and their families connected.

"We give highly personalized attention to every single customer, whether it's a grandmother who needs her computer fixed so she can Facebook with her grandkids, to attorneys, doctors and all kinds of small businesses," says owner Bob Pokrinchak. "We cater to all levels and all needs."

Carbonite expands Partner Trial program

CCI ComputerWorks recently helped one of its customers – St. Thomas More School in Oakdale, Conn. – start a free 30-day trial of Carbonite. The results were win-win for CCI ComputerWorks and the school. At the end of the trial, the school loved Carbonite and Pokrinchak made the sale.

"I really wound up getting a new customer because of the trial," he said.

Carbonite recently announced the expansion of its highly successful free trial program to its global network of distributors, national solutions providers and channel partners. With this full-feature, no-obligation trial, Carbonite partners can now offer their customers the power and simplicity of the Carbonite Server Pro Bundle, which includes both server and workstation backup technology.

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LOCATION:

Salem, Connecticut

SPECIALTY:

Managed services, networking, hardware & software upgrades, malware eradication and more

CARBONITE PARTNER SINCE:

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KEY BENEFITS:

Excellent tech support, easy-to-use Web-based management portal, competitive pricing

Some of Pokrinchak's favorite things about Carbonite include:

EASY TO DEPLOY, USE AND MONITOR

Carbonite's cloud backup solutions are easily deployed and used. Once deployed, monitoring usage and updating backup policies is easily done through Carbonite's Web-based management portal. Pokrinchak uses the portal to manage backup policies and make sure his customers have enough space to back up their important business files.

GREAT VALUE

Carbonite prides itself on offering great deals. Personal plans start at just \$59.99 per year and offer unlimited cloud storage. Business plans start at \$269.99 per year for 250 GB of cloud storage to share between an unlimited number of laptops, desktops, external hard drives and NAS devices. Plus, Carbonite and its partners regularly offer attractive promotions and discounts.

EXCELLENT TECH SUPPORT

Carbonite's award-winning U.S.-based technical support team is available to help Carbonite Partners and their clients seven days per week.

"Tech support is rarely needed," Pokrinchak said. "But when it is needed, Carbonite has been outstanding."

LEARN HOW TO BECOME A CARBONITE PARTNER TODAY.

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