OpenText Secure Cloud
The smarter, faster way for MSPs to grow

Unlock the full potential of OpenText Secure Cloud, the 10-in-1 cybersecurity platform

The global managed services space is set to become a **$25.6bn industry** in 2025[1]. But how do you take advantage of this growth and find opportunities to scale? Security management is a major strategic and operational advantage that can help you increase your revenue.

OpenText Secure Cloud is the security management platform you need to help you drive sales and streamline operations. You might already be using it to manage your Microsoft licenses, but did you know it offers a powerful, all-in-one cybersecurity platform designed to help MSPs like you grow?

Simplicity, automation, and industry-leading threat intelligence

OpenText Cybersecurity's SMB portfolio goes beyond traditional security suites—it's built for MSPs. Secure Cloud streamlines IT operations, maximizes cost-effectiveness, and helps boost security while driving business growth.

It's not just security—it's a smarter, faster way to build your MSP's future.
Here are 9 benefits you might be missing.

1

A whole suite of cybersecurity products in one

10-in-1 cybersecurity suite

You're using Secure Cloud for Microsoft licenses and billing. But you're missing out on tools like Core Cloud-to-Cloud Backup and Core Business Communication Archive —tools that can help you grow revenue.

2

Robust security and compliance

Don't lose sleep over data security

Secure Cloud delivers robust protection and compliance capabilities, enabling you to safeguard your customers' data while simplifying management. With Secure Cloud, you can efficiently protect data across multiple customer environments with endpoint protection, email security, and more.

3

Grow your business with cloud backup and archiving

Offer essential new services to clients

OpenText Core Cloud-to-Cloud Backup ensures business continuity with secure backup for Microsoft 365 and other cloud applications. OpenText Information Archive helps customers comply with long-term data retention and management regulations.

4

Consolidated monthly billing

No hidden costs, no surprises

Secure Cloud offers consolidated monthly billing with no long-term commitments. This means predictable expenses for your business while maintaining the flexibility to scale services up or down based on the needs of your SMB customers.

5

Simplified billing integration

Link with ConnectWise, Autotask, and more

Secure Cloud integrates with leading PSA billing platforms such as ConnectWise, Datto Autotask, and Kaseya. This minimizes billing errors and streamlines your financial operations, saving time and effort.

6

Dedicated account management and growth support

Get training, GTM strategies, and co-selling opportunities

You'll be assigned a dedicated account manager who provides training, go-to-market strategies, and co-selling support. We're here to help your MSP grow revenue while ensuring your team is fully equipped to deliver top-tier solutions to SMB customers.

7

Reliable 24/7/365 expert support

Experts on call whenever you need them

With Secure Cloud, you have access to in-house experts around the clock. Whether you need technical assistance or customer support, OpenText ensures you can resolve issues quickly and efficiently, improving service delivery to your clients.

8

Microsoft licensing and growth programs

Proven Microsoft expertise

As an award-winning Microsoft Indirect CSP partner, OpenText provides access to Microsoft licensing, support, and partner growth programs. This means you can offer more value to SMB customers.

9

Easy, centralized management

Save time by cutting down on repetitive manual tasks

Managing multiple clients is easier with Secure Cloud's centralized console. This allows you to streamline customer management, configuration, and partner billing in one place, reducing administrative overhead and improving efficiency.

OpenText™ Core Email Continuity

Uninterrupted email access during outages.

OpenText™ Core Email Threat Protection

Defend against phishing, malware, and more in real-time.

OpenText™ Core Business Communication Archive

Secure, long-term archiving for compliance, governance, and eDiscovery.

OpenText™ Core Cloud-to-Cloud Backup

Safeguard critical cloud data with automated backup and fast recovery.

OpenText™ Core DNS Protection

Protect your organization from web-based threats.

OpenText™ Core Security Awareness Training

Educate your workforce to reduce human-related security risks.

OpenText™ Core Endpoint Protection

Protect devices against malware, ransomware, and zero-day threats.

OpenText™ Core MDR

Quickly identify and neutralize cyber threats.

Microsoft licenses and billing

Simplify the management and billing of Microsoft licenses.

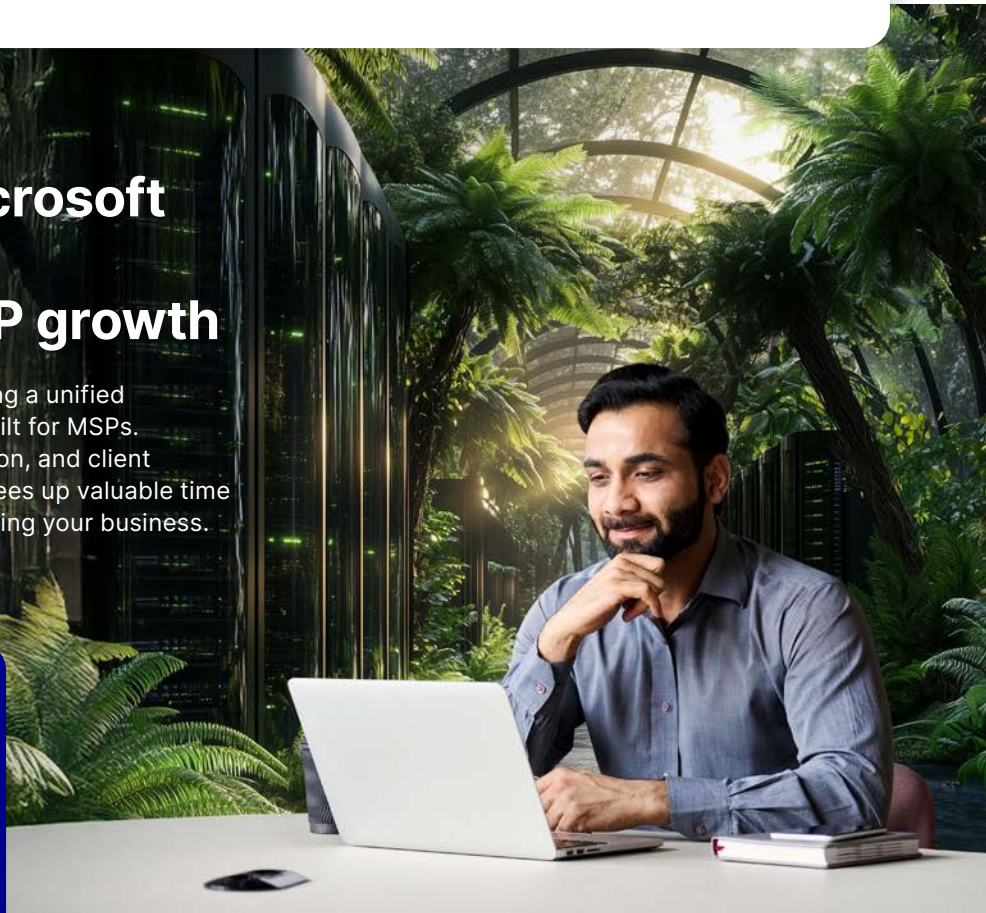### OpenText™ Core Email Encryption

Secure email communication.

Proven, robust products from a single platform

More than just a Microsoft licensing platform —a platform for MSP growth

Secure Cloud goes beyond licensing, offering a unified cybersecurity and management platform built for MSPs. With centralized tools for security, automation, and client management, it simplifies operations and frees up valuable time to let you focus on what matters most: growing your business.

Talk to us today and see how Secure Cloud can elevate your business

Get started ›

Secure Cloud
Where MSPs grow faster

opentext™ Cybersecurity